

**FUTURE
LAWYER** **USA**

A
**COSMONAUTS
EVENT**

30th-31st May 2024

FUTURE LAWYER USA 4.0

Driving value to legal teams through innovation!

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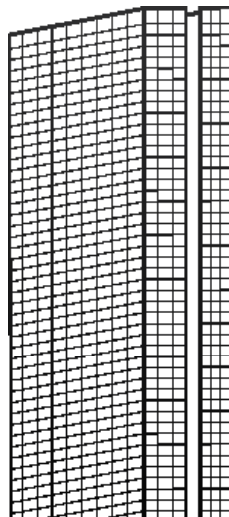
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CONTENT

ABOUT



PRIVATE PRACTICE DAY



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AGENDA



SPEAKERS



IN-HOUSE DAY



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AGENDA



SPEAKERS



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At Technology's Leading Edge

As AI and other technologies increasingly migrate from the back office to the legal front office, they challenge firms to become even better partners—with both technology service organizations and their own clients.

Ropes & Gray is committed to integrating technology into our client service in a way that enhances our already renowned service excellence, complies with evolving regulations, and maintains the ethics and high standards we have always upheld. The goal is delivering the premium work for which we are known with even greater efficiency—for our clients, and for us.

Clients have high expectations of us. So do we. Technology has the potential to take them to even greater heights.

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ABOUT

Welcome to Future Lawyer USA 4.0!

In a complex business environment, legal departments must ensure they are structured for success to address tech-adoption challenges and influence decision making. This ensures you can leverage technology while safeguarding client data and maintaining compliance.

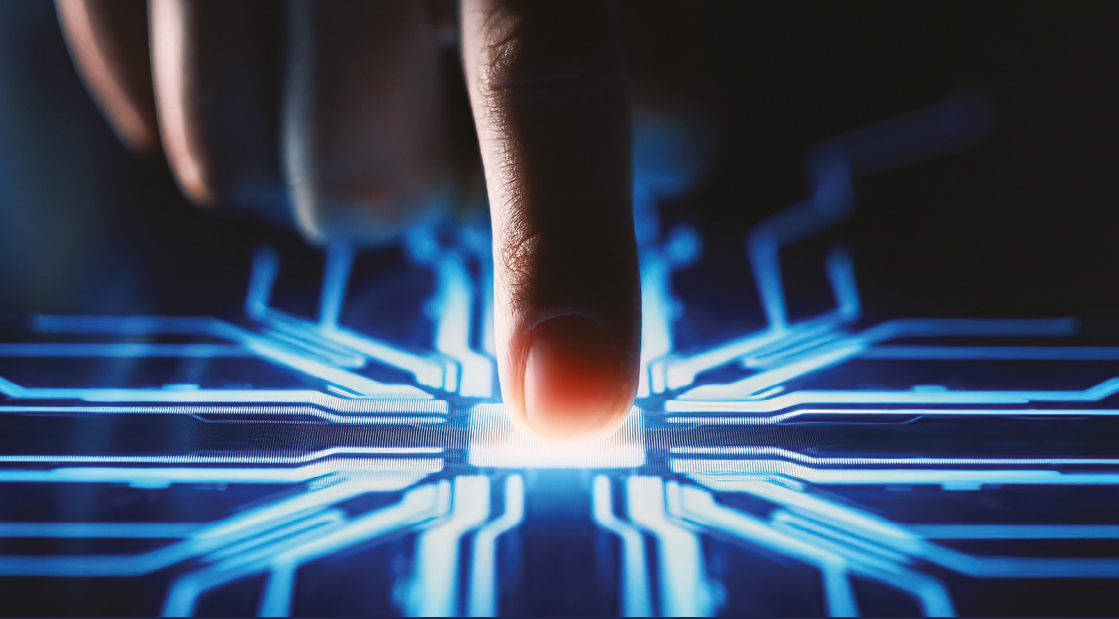
Future Lawyer USA is a must-attend event designed exclusively for senior leaders to drive thought leadership and stay ahead in this ever-changing landscape. Join 450+ industry leaders for a dynamic networking event that has captivated legal minds across the world.

This highly anticipated summit includes a refreshing format with two days dedicated to exploring the latest developments and advancements, one specific to the challenges faced by law firms and one designed for corporate legal teams.

With 45+ speakers on the agenda, you will be immersed in engaging panel discussions, enlightening fireside chats, tech-driven presentations, and collaborative workshops.

Interested in which day is right for you? Whilst both days delve into the cutting-edge tools and strategies reshaping the legal landscape, Day 1 explores law firm challenges and opportunities, and Day 2 discovers themes relevant to corporate counsel teams.





A DAY'S WORK IN **MINUTES**

LegalMation is the leading AI assisted legal dispute resolution productivity platform that is changing the way disputes and claims are handled.

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Private Practice Day





AMERICAN
ARBITRATION
ASSOCIATION®

08:30 - 09:30

Breakfast & Registration

09:30 - 09:35

Chair's Opening Remarks

Zach Abramowitz, Founder, **Killer Whale Strategies**

09:35 - 09:55

**INDUSTRY KEYNOTE | Innovation and the Race to be Second:
Transforming Private Practice for the Future**

- A commonly-quoted truism about innovation in law firms is that "law firms love to be first to be second." In the real world, this means risk aversion. Those who utilize the services of several law firms appreciate this risk aversion. However, when change occurs as rapidly as it is today, being second may be more like "a miss is as good as a mile." Join our conversation about innovation and risk management at the speed of a race.

Joy Heath Rush, Chief Executive Officer, **International Legal Technology Association (ILTA)**

09:55 - 10:15

**KEYNOTE PRESENTATION | Stop The Madness and Ignore the Noise.
Deploy Practical AI Productivity Tool in Two Days**

Ken Block, Senior Account Executive, **LegalMation**

THEME 1 | People and Culture of the Legal Innovation Landscape

10:15 - 11:05

PANEL DISCUSSION | **Building an Innovative Legal Workforce: Hiring Strategies and Skills for Private Practice Firms**

- Delve into the changing landscape of legal practice and the increasing need for innovation within private practice firms. Gain insights into the reasons behind this shift and the benefits it brings to both clients and law firms.
- Discover how law firms are adapting their hiring strategies to foster an innovative culture within their organisations. Learn about the key qualities and skills that firms are seeking in potential hires, and how they are integrating these qualities into their recruitment processes.
- **Nurturing Skills for the Future:** Gain valuable insights into the specific skills that private practice firms are looking to develop or bring into their organisations. Explore emerging areas such as legal technology, data analytics, project management, and client-centric approaches, and understand how these skills contribute to driving innovation and success in the legal industry.

Josh Rosenzweig, Senior Director of Digital Transformation and User Experience, **Morgan Lewis Bockius LLP**

Steve Gluckman, CEO and Co-Managing Partner, **Skillburst**

Amy Tenney Curren, Senior Director of Attorney Learning & Development, **Morrison Foerster LLP**

Toby Franklin, Senior Manager Practice & Client Solutions, **Paul Weiss**

Madelyn Mateo, Sr. Special Projects Coordinator | Legal Technology, **Skadden, Arps, Slate, Meagher & Flom LLP and Affiliates**

11:05 - 11:50

Coffee and Networking Break

THEME 2 | Addressing the Dreaded 'Billing' Culture and the Evolving Legal Landscape

11:50 - 12:20

FIRESIDE CHAT | **AAAI Podcast**

Zach Abramowitz, Founder, **Killer Whale Strategies**

Bridget Mary McCormack, President and CEO, **American Arbitration Association**

12:20 - 13:10

PANEL DISCUSSION | **The ABC of Legal Products: from (A)lternative Legal Service Providers to (B)uilding New Solutions and Meeting New (C)lient Expectations**

- Law firm clients are as varied as the legal challenges they face. Explore how our expert panelists navigated the complex multifaceted needs, varied risk appetites, and distinct preferences for service delivery.
- Examine strategies and approaches adopted by leading law firms to keep up with their clients' evolving needs by offering varied service and pricing models along with the latest technological innovation.
- Discover the strategies, challenges, and opportunities which arise at the intersection of evolving client expectations and technological advancement.

Kyle Dumont, Sr. Director of Digital Transformation and User Experience, **Morgan Lewis Bockius LLP**

Peter Hitson, Director of Legal Project & Practice Management, **Carlton Fields**
Jesse Klee, Practice Innovation Manager, **Cleary Gottlieb Steen & Hamilton LLP**

Thomas Hansteen, Co-founder and Chief Product Officer, **Etain**
Joe Davis, Manager of Knowledge Management Solutions, **Davis Wright Termaine LLP**

13:10 - 14:10

Networking Lunch

THEME 3 | 'Bot' Really Exploring the Practical Applications of GenAI and How it is Changing the Legal Landscape

14:10 - 14:40

FIRESIDE CHAT ON GEN AI IN LITIGATION | **Enhancing Litigation with Generative AI: Efficiency, eDiscovery, and Future Prospects**

- Discover how Generative AI features like summarization help attorneys save time and streamline legal research. Explore the integration of Generative AI in eDiscovery workflows, supplementing rather than replacing traditional methods. Discuss emerging trends and the untapped potential of Generative AI in litigation and dispute resolution.

Shannon Kirk, Managing Principal, Global Head Advanced E-Discovery and A.I. Strategy, **Ropes & Gray**

Maribel Rivera, VP, Strategy and Client Engagement, **ACEDS**

14:40 - 14:55

STANDALONE PRESENTATION | **Anything but Standard: A Taxonomy for Legal**

Kelly Harbour, Director of Member Engagement, **SALI Alliance**

14:55 - 15:40

Coffee and Networking Break

15:40 - 16:30

PANEL DISCUSSION | Navigating Generative AI & Predictive AI in the Legal Landscape: Practical Insights Beyond the Hype

- Explore the practical applications of Generative AI in the legal industry, separating the hype from reality and understanding where Generative AI can truly make a difference, as well as areas where its limitations.
- Hear from industry experts who have hands-on experience working with Generative AI in the legal sector. They will share their insights on what works and what doesn't, providing practical guidance for law firms and legal professionals looking to leverage Generative AI effectively.
- Future Perspectives: Explore the evolving landscape of Generative AI in the legal industry and discuss how it may continue to evolve in the future. The panel will address key considerations such as training data, addressing the hallucination issue, and the pros and cons of both custom-built and off-the-shelf Generative AI strategies.

Dan Rabinowitz, Founder/CEO, **Pre-Dicta**

Vedika Mehera, Director of Orrick Labs, **Orrick**

Chris Haley, Vice President, Practice Empowerment aiR, **Relativity**

Nordo Nissi, Head of Electronic Discovery & Litigation Technology, **Goulston & Storrs**

James Ding, CEO & Co-Founder, **Draftwise**

16:30 - 16:45

KEYNOTE PRESENTATION | Working Smart Just Got Easier (Oh No!)

- Law offices have been 'blessed' by a deluge of new tools that make working smart radically easier. This has profound implications for how law is done, how professionals are educated, and how clients are billed. Such issues have been simmering for a long time, but generative AI has brought them to a boiling point. For instance, is it time to let go of time?

Marc Lauritsen, President, **Capstone Practice Systems**

16:45 - 16:50

Chair's Closing Remarks

Zach Abramowitz, Founder, **Killer Whale Strategies**

16:50 - 18:20

Drinks Reception Sponsored by **Draftwise**



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SPEAKERS

30th May 2024 - Private Practice Day



ZACH ABRAMOWITZ

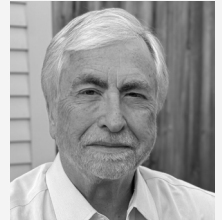
Founder

Killer Whale Strategies



JOY HEATH RUSH

Chief Executive Officer
International Legal Technology Association (ILTA)



MARC LAURITSEN

President
Capstone Practice Systems



KEN BLOCK

Senior Account Executive
LegalMation



STEVE GLUCKMAN

CEO and Co-Managing Partner
Skillburst



AMY TENNEY CURREN

Senior Director of Attorney Learning & Development
Morrison Foerster LLP



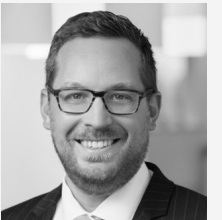
TOBY FRANKLIN

Senior Manager Practice & Client Solutions
Paul Weiss



VEDIKA MEHERA

Director of Orrick Labs
Orrick



JOSH ROSENZWEIG

Senior Director of AI and Innovation
Morgan, Lewis & Bockius LLP

SKILLBURST

I N T E R A C T I V E

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Essentials**
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WORKPLACE
FOR LAW FIRMS

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learning company for law
firms and their clients.



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SPEAKERS

16th April 2024 - Private Practice Day



KYLE DUMONT

Director of Digital Operations & Design
Morgan Lewis Bockius LLP



PETER HITSON

Director of Legal Project & Practice Management
Carlton Fields



BRIDGET MARY MCCORMACK

President and CEO
American Arbitration Association



JESSE KLEE

Practice Innovation Manager
Cleary Gottlieb Steen & Hamilton LLP



MADELYN MATEO

Sr. Special Projects Coordinator | Legal Technology
Skadden, Arps, Slate, Meagher & Flom LLP and Affiliates



NORDO NISSI

Head of Electronic Discovery and Litigation Technology
Goulston & Storrs



SHANNON KIRK

Managing Principal, Global Head Advanced E-Discovery and A.I. Strategy
Ropes & Gray



CHRIS HALEY

Vice President, Practice Empowerment aiR
Relativity



JAMES DING

CEO & Co-Founder
Draftwise



THOMAS HANSTEEN

Co-founder and Chief Product Officer
Etain



KELLY HARBOUR

Director of Member Engagement
SALI Alliance



JOE DAVIS

Manager of Knowledge Management Solutions
Davis Wright Termaine LLP

Unlock the value of what you already have

Build an infrastructure where you..

- Make use of applications and data you already have
- Create cutting edge client and user interfaces
- Ensure smart connectivity
- And highest data quality
- Super charged with AI

Etain Modular Software System

A modular software system of connected applications, powered by a flexible and powerful back-end.

Widgets

Based on real use cases, create next-level user interfaces by combining powerful Widgets able to connect and surface data from any(!) source.



Etain Table



Etain Timeline



Etain Time Vault



Etain Maps



Etain PowerBI



Etain Meeting Planner

Data Integrator

Connect with everything without the need for an ever-increasing collection of application-to-application integrations.

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Uniquely flexible database technology, powering real-life and AI-ready data structures.

The Etain Modular Software System supports real-life legal use cases

- Transaction management
- Litigation management
- Client and Team portals
- Portfolio management
- Contract management
- Matter management
- Board management
- Contract Beneficial Ownership Reporting Fincen (coming)
- Fundraising portal (coming)

Easy to get started

- Free-of-charge Exploration Workshop to discover solutions and real-world use cases.
- Customized solutions with Need-Based Options upon request.
- Minimum Effort Setup requiring minimal time and resources and Free Trials.

SPEAKERS

16th April 2024 - Private Practice Day



MARIBEL RIVERA

VP, Strategy and Client
Engagement
ACEDS



DAN RABINOWITZ

Founder, CEO
Pre-Dicta

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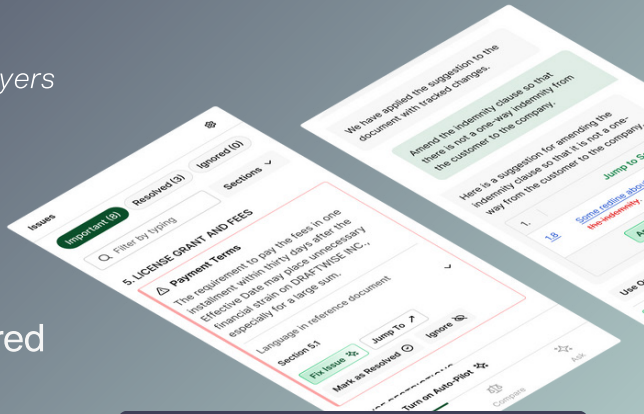
31st May 2024 - In-House Day



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08:30 - 09:30

Breakfast & Registration

09:30 - 09:35

Chair's Opening Remarks

Edward G. Black, Senior Counsel - Technology Strategy Leader, **Ropes & Gray LLP**

09:35 - 09:55

KEYNOTE PRESENTATION | **Navigating the Winds of Change: Effective Change Management in Corporate Legal Teams**

- Change Management is a critical component for the success and resilience of Corporate Legal Teams. This session will explore the best practices and strategies for managing change effectively within these teams. Attendees will gain insights into creating a culture that not only adapts to change but also leverages it as an opportunity for growth and innovation. Learn how to implement change management processes that ensure smooth transitions, foster team agility, and maintain operational integrity in the fast-paced corporate legal environment. This keynote will provide valuable perspectives for legal professionals looking to enhance their team's adaptability and drive positive change.

Kyle Pankratz, Vice President, Legal Operations Strategy, **Mastercard**

THEME 1 | Keeping Up With the Multiverse: Change Management, Budgets and Innovation in Corporate Legal

09:55 - 10:45

PANEL DISCUSSION | **Operating the Change: Navigating Change Management in Corporate Legal Teams**

- Discuss the rapid evolution of legal operations in the context of a changing ecosystem influenced by cost pressures, growing in-house legal teams, and new technology, including LLM tech and Gen AI.
- Consider the impact of new technology integration on legal strategy and skills adoption within corporate legal teams.
- Explore the pivotal role that interoperability plays between legal teams and other functions within the business to navigate change seamlessly and gain valuable insights on leveraging legal expertise to drive innovation, foster collaboration, and ensure compliance across diverse business functions.

Sam Breen, Legal Counsel, Privacy, **Philips North America**

Martin Petraitis, Executive Vice President, Senior Deputy General Counsel, **Advance**

Derek Mogck, Head of Legal Operations, **Munich Re America Services, Inc.**

Frank Yu, Assistant General Counsel, Business Units, **Go Daddy**

Katya Fisher, Chief Legal Officer, **Constructor Group**

10:45 - 11:30

Coffee and Networking Break

THEME 2 | Alternate Realities: Following the Evolving Legal Landscape

11:30 - 12:15

PRODUCT DEMONSTRATION | **What's All the Noise?** It's Every Company Claiming they Have Useful AI Tools. LegalMation's Litigation Response Automation Tools Provide Real Measurable ROI to the Tune Of 5-8x Return.

- Have you visited the exhibit hall at CLOC or any other recent conference? Every company has "AI" or "GenAI" somewhere in their descriptions and solutions offerings. That's nice, but have you asked exactly what impact their solutions have on addressing every day pain point and adding to the bottom line of companies? We spent years building a successful mid-sized litigation boutique in CA, and LegalMation was born out of our own desire to reduce or eliminate the many soul-crushing and tedious tasks that our associates and paralegals were required to do. Our solutions solve specific pain points such as instantly generating answers to high volume complaints and written discovery requests, all based on an organization's own historical data. For every \$1 spent on LegalMation, our customers save up to \$8.

Thomas Suh, Co-Founder/COO, LegalMation

12:15 - 13:05

PANEL DISCUSSION | **Maximizing Legal Efficiency: Strategies for Flexibility and Innovation**

- Identify ways to uncover pain points and find room for improvement while managing the day-to-day legal workload.
- Understand why In-House legal teams might be looking to move beyond traditional legal services and leveraging ALSPs to provide flexible support for workload fluctuations under budget and manpower constraints.
- Explore how leading in house counsels are looking to innovative solutions to anticipate and adapt to changing demands in legal workflows and workload surges.

Kate Corrie, General Counsel, **Comply360/Vistair**

Kiran Mallavarapu, Executive Vice President, Legal Ops, **Liberty Mutual Insurance**

Shannon Moesaa, VP Commercial and Healthcare Compliance Counsel, **Karuna Therapeutics**

Sara Ann Ludwizewski, Legal Shared Services Director, **Salesforce**

Colleen E. Freeman, Vice President, **Global Litigation**

13:05 - 14:05

Networking Lunch

THEME 3 | Contract Lifecycle Management in Age of Gen AI

14:05 - 14:25

KEYNOTE PRESENTATION | Legal Tech: a Puppy, not a Lamborghini:
Legal Tech is an investment and to some, a luxury. But it's not a sexy, flashy toy - it's something you need to nurture

Andrew Cooper, Senior Legal Operations Manager - Global, **Idexx**

14:25 - 14:55

FIRESIDE CHAT | Embracing Change: Strategies for Effective Change Management in Corporate Legal Teams

- Explore the need for a proactive approach, the importance of planning and collaboration, and the allocation of resources to drive successful change initiatives.
- Discover the importance of evolving the legal operations function and the role it plays in facilitating change within corporate legal teams. Discuss the need for continuous improvement, the integration of emerging technologies, and the impact of changing business needs on legal operations.
- Learn about the practical steps involved in implementing change management strategies within corporate legal teams to ensure seamless implementation of innovation.

Doris Heras, Head of Operations, Legal, Compliance & Audit, **Verisk**
Kimberly Trull, Head of Legal, **Matillion**

14:55 - 15:40

Coffee and Networking Break

15:40 - 16:30

PANEL DISCUSSION | Perfect Fit?: AI and Contract Lifecycle Management

- Explore the practical applications of Generative AI and other AI products in the legal industry, separating the hype from reality and understanding where AI can truly make a difference, as well as areas where its limitations.
- Examine the challenges and opportunities within the new age of contract management.

Jason Ng, Lead Corporate Counsel & Data Protection Officer, **Ginkgo Bioworks**
Ajita Abraham, SVP, Global Head of Commercial, CLM, IP and Privacy, **Avantar**
Matthew Stein, Sr. Director of Marketing, **Spotdraft**
Serena D. Madar, General Counsel & Chief Compliance Officer, **DCD Automotive Holdings**
David Rouse, Senior Counsel, **Snyk**

16:30 - 16:35

Chair's Closing Remarks

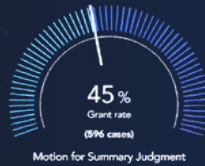
Edward G. Black, Senior Counsel - Technology Strategy Leader, **Ropes & Gray LLP**

16:35 - 18:05

Drinks Reception

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SUMMARY JUDGEMENT GRANTED	204 DAYS
VOLUNTARILY DISMISSED	142 DAYS
OTHER DISMISSAL	254 DAYS
OTHER DISMISSAL	324 DAYS

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- Should you name a particular defendant if that opens the door for a change in venue?
- How much of your strategy should you reveal in your motion to dismiss?
- Is your budget based on a precise timeline?
- When is your settlement leverage at its highest and lowest?
- When should you be turning your attention to discovery requests and interrogatories?
- How does reassignment affect your chance of success at summary judgment?
- How is a newly-appointed judge likely to rule?
- What venue provides the highest probability of pre-discovery dismissal?
- How long will it take for the court to make a decision on the motion to dismiss?
- What venue provides the highest probability of pre-discovery dismissal?

**PRE/DICTA ANALYZES BILLIONS OF DATA POINTS AND PROVIDES THE ANSWER.
HOW DO YOU DO IT?**

SPEAKERS

31st May 2024 - In-House Day



EDWARD G. BLACK

Senior Counsel - Technology
Strategy Leader

Ropes & Gray LLP



KYLE PANKRATZ

Vice President, Legal
Operations Strategy
Mastercard



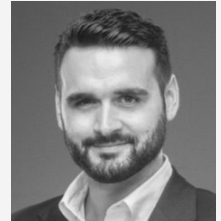
ANDREW COOPER

Senior Legal Operations
Manager - Global
Idexx



DEREK MOGCK

Head of Legal Operations
Munich Re



SAM BREEN

Legal Counsel, Privacy
Philips North America



MARTIN PETRAITIS

Executive Vice President,
Senior Deputy General
Counsel
Advance



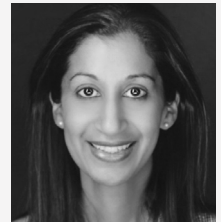
FRANK YU

Assistant General Counsel,
Business Units
GoDaddy



JASON NG

Lead Corporate Counsel &
Data Protection Officer
Ginkgo Bioworks, Inc.



AJITA ABRAHAM

SVP, Global Head of
Commercial, CLM, IP and
Privacy
Avantar

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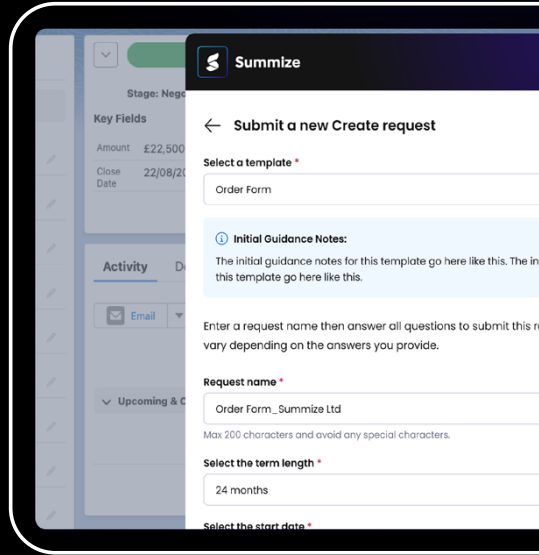
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SPEAKERS

31st May 2024 - In-House Day



KATE CORRIE

General Counsel
Comply360/Vistair



KIRAN MALLAVARAPU

Executive Vice President
& Senior Manager, Legal
Strategic Services
Liberty Mutual Insurance



SERENA D. MADAR

General Counsel & Chief
Compliance Officer
DCD Automotive Holdings



DORIS HERAS

Head of Operations, Legal,
Compliance & Audit
Verisk



MATTHEW STEIN

Sr. Director of Marketing
SpotDraft



SHANNON MOESAA

VP Commercial and
Healthcare Compliance
Counsel
Karuna Therapeutics



SARA ANN LUDWISZEWSKI

Legal Shared Services
Director
Salesforce



KATYA FISHER

Chief Legal Officer
Constructor Group



KIMBERLY TRULL

Head of Legal
Matillion



COLLEEN E. FREEMAN, ESQ., CEDS

Vice President, Global
Litigation
UnitedLex



THOMAS SUH

Co-Founder/COO
LegalMation



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Legal Technology Experts



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- **Managed Review** – Avalon's team detects patterns and trends in large volumes of data and identifies relevant documents faster, reducing the overall time and cost of review.
- **Cybersecurity** – Our battle-tested team delivers security services including MXDR, security assessments, and incident response.

Join us at the **Avalon booth** at **Future Lawyer USA** to learn more about how we can help your firm succeed.

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EVENT PARTNER

The logo for Ropes & Gray, featuring the company name in a blue, sans-serif font. The ampersand is a lighter shade of blue. The logo is centered within a large white circle that has a subtle drop shadow against the dark background.

Many of the world's top companies, investment funds and institutions trust their most complex legal and business matters to Ropes & Gray. The firm has approximately 1,500 lawyers and legal professionals serving clients in major centers of business, finance, technology, and government. It has offices in Boston, Chicago, Dublin, Hong Kong, London, Los Angeles, New York, San Francisco, Seoul, Shanghai, Silicon Valley, Singapore, Tokyo and Washington, D.C.

In 2022, Ropes & Gray was named The American Lawyer's "Law Firm of the Year," ranked No. 1 on The American Lawyer's A-List and No. 1 on Law.com International's UK A-List—an unprecedented achievement for a law firm in a single year. The firm has consistently been recognized for its leading practices in many areas, including asset management, private equity, M&A, finance, real estate, tax, antitrust, life sciences, health care, intellectual property, litigation & enforcement, privacy & cybersecurity, and business restructuring.



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An AI-powered contract lifecycle management tool that simplifies and automates every stage of your contract journey. Designed for businesses of all sizes, it streamlines contract creation, collaboration, execution, and management leading to deal closures up to 2x faster.



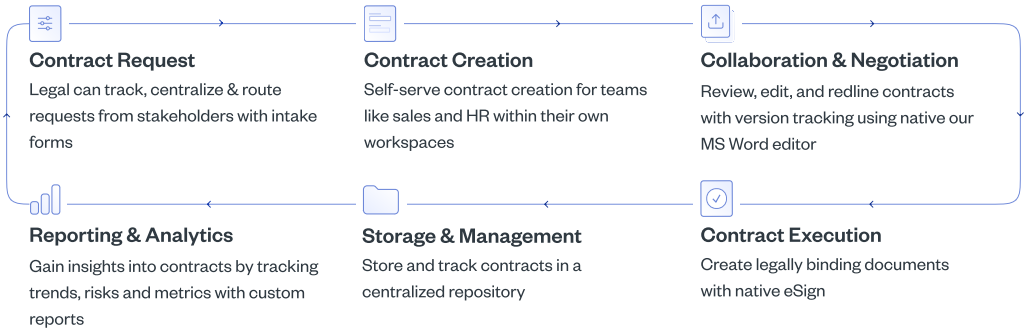
Apollo.io

“I would describe SpotDraft as super nimble... They are able to jump on requests pretty quickly and respond to us with all kinds of support.”

Brenda Perez
Sr. Legal Ops Manager



Elevate every stage of your contract lifecycle



Contract Request

Legal can track, centralize & route requests from stakeholders with intake forms

Contract Creation

Self-serve contract creation for teams like sales and HR within their own workspaces

Collaboration & Negotiation

Review, edit, and redline contracts with version tracking using native our MS Word editor

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Gain insights into contracts by tracking trends, risks and metrics with custom reports

Storage & Management

Store and track contracts in a centralized repository

Contract Execution

Create legally binding documents with native eSign

SpotDraft AI

The next era of contract management

✦ Draftmate AI

Turn any document into a SpotDraft template in under 5 minutes with no code with Draftmate AI, our Microsoft Word plugin.

✦ Smart Data Capture

AI-powered repository that uses large language models (LLMs) to automatically capture key information from your contracts, enabling you to make better decisions, faster.

✦ AI Due Diligence

Use SpotDraft AI to gain instant insights on multiple contracts at once by asking questions in plain English

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The logo for LegalMation, featuring the word "LEGALMATION" in a sans-serif font. The "L" is black, "E" is orange, "G" is black, "A" is black, "L" is black, "M" is black, "A" is blue, "T" is blue, "I" is blue, "O" is blue, and "N" is blue. A registered trademark symbol (®) is located at the top right of the "N".

LEGALMATION®

LegalMation provides a suite of Artificial Intelligence tools to help litigation attorneys and legal professionals practice at their highest levels.

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Our litigation analytics solution uncovers deep insights into our customers' own data (the data sitting underneath the surface), drilled down to granular data points, previously not possible. The impact? Our solution fundamentally transforms how cases are assigned, budgeted, settled, pitched, and much much more.

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The logo for DraftWise, featuring the word "DraftWise" in a bold, green, sans-serif font. The logo is centered within a large white circle that has a subtle drop shadow, making it stand out against the dark background of the top half of the page.

DraftWise is on a mission to transform the legal industry by harnessing the power of AI. With AI-powered drafting and negotiation software, DraftWise arms lawyers with data-driven intelligence that drastically improves the complete contract workflow, from first draft to client win. A global team with headquarters in New York City, DraftWise's customers include leading firms across North America, Europe, and Australia, including Orrick, Gunderson Dettmer LLP, Herrington & Sutcliffe LLP, Katten Muchin Rosenman LLP, Womble Bond Dickinson (US) LLP, and Mishcon de Reya LLP, and other Vault 10, AM Law 100, Magic Circle, and Seven Sisters ranked firms.

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SpotDraft offers a comprehensive solution for in-house legal teams, streamlining the contract management process and enhancing efficiency. With contract templating, creating contracts becomes quick and straightforward, while a centralised repository extracts key pointers upon upload, ensuring easy access to essential information. The platform's collaboration tool reduces back-and-forth communication between internal and external stakeholders, promoting seamless teamwork. Additionally, SpotDraft features a native e-signing tool compliant with ESIGN (USA), eIDAS (Europe), and ECA (UK) standards, facilitating secure and efficient contract execution.

Multiple workflows are available to minimize contract turnaround time and automate the contracting process, empowering legal teams to close deals faster. With AI-driven solutions, SpotDraft enables in-house legal teams to save up to 10 hours per week, allowing them to focus on strategic projects. Personalized data-driven insights and tailored reports aid revenue forecasts and team performance tracking. SpotDraft serves as a single source of truth for fast-growing companies, offering features like contract templates, third-party integrations, unlimited storage, bulk import of historical contracts, and robust security measures. Trusted by clients like Notion, Airbnb, Apollo.io, Strava, Beamery, and Postscript, SpotDraft empowers legal teams to drive business success efficiently.

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